



Venture Center
 100, NCL Innovation Park
 Dr. Homi Bhabha Road, Pune –411008
 Email: eventsdesk@venturecenter.co.in
 Phone: +91-20-20250934

Training program on “Business Valuation”

Learn	This training program is aimed to provide entrepreneurs with an in-depth guide to business valuation– how to measure, manage and maximize company value.									
Organized by	Venture Center - a Technology Business Incubator									
For whom	Industry professionals Company directors, finance controllers and management executives Entrepreneurs , Startup CEO's Maximum 40 seats; First-come-first-serve.									
When	Saturday, 10 November 2012 9am - 6pm									
Where	Training Room Venture Center, 100 NCL Innovation Park, Dr. Homi Bhabha Road, Pune-411008									
Contact	Ms. Lipika Biswas Phone: 020-20250934 Email: eventsdesk@venturecenter.co.in									
Cost	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Corporate nominees</td> <td style="width: 50%;">Rs 3000</td> </tr> <tr> <td>Entrepreneurs/Individuals</td> <td>Rs 2000 Early bird discount : Rs 1500 (Valid upto November 2, 2012)</td> </tr> <tr> <td>Students having valid ID card</td> <td>Rs 1500</td> </tr> <tr> <td>NCL staff and students</td> <td>Rs 1200</td> </tr> </table>		Corporate nominees	Rs 3000	Entrepreneurs/Individuals	Rs 2000 Early bird discount : Rs 1500 (Valid upto November 2, 2012)	Students having valid ID card	Rs 1500	NCL staff and students	Rs 1200
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Introduction

Creating business value is one of the most challenging areas of managing a business enterprise. It is not only a process reserved for pending deals; it is also a strategic activity. You will learn the key differences between valuation approaches to move your company forward. This training program will explain also the determinants of the value of the businesses and how to enhance the company values.

Participants will learn to:

- Explain key elements in business valuation
- Differentiate the different types of standard of values
- Determine the process and approaches of business valuation
- Show how to maximize the value of a business

Key highlights:

Interact with and learn from experts and other entrepreneurs

Exclusive course material including slides and application notes

Pre-reading material prior to the training program to be provided

Certificate of Participation issued by Venture Center

Time	Session title	Lead
9:00 to 9:30	Registration	
9:30 to 10:30	Introduction to the course and faculty	
	•Valuation, an overview	CA Sujata Bogawat
10:30 to 11:00	Tea	
11:00 to 13:00	•Overview of valuation techniques and models	CA Sujata Bogawat
13:00 to 14:10	Lunch (Networking)	
14:10 to 15:10	• Process of valuation	CA Jayesh Baheti
15:10 to 16:10	•Making value happen: Managing and maximizing business valuation	CA Hrishikesh Sathe
16:10 to 16:40	Tea (Networking)	
16:40 to 18:00	•Panel Discussion: An investor's & entrepreneur's perspective on business valuation	<ul style="list-style-type: none"> •Amitabh Shrivastava •Mohit Garg •CA Hrishikesh Sathe •Dr.V.Premnath



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Anchor Faculty	
	<p>Sujata Bogawat Director of Advantage Business Consulting –a financial and business consulting firm based in Pune.</p> <p>Sujata Bogawat is a CA and also holds a Business Management degree from NMIMS, Mumbai. She has diverse experience of over a decade across manufacturing and services industries; including start-ups, not-for-profit and eCommerce companies.</p> <p>Sujata has expertise in the field of financial management and accounting, auditing, legal and statutory compliance, budgeting, ERP implementation and fund raising.</p>
Other Faculty	
	<p>Jayesh Baheti Founding partner of Baheti & Somani, Chartered Accountants and Director of Cogeme Precision Parts (I) Pvt. Ltd.</p> <p>Jayesh Baheti, FCA, DISA, is also a Certified JCI-Trainer by Junior Chamber International. Jayesh has over nine years of experience in the areas of business modeling, audit and corporate training and consulting. He actively mentors entrepreneurs and has been a mentor to the participants as well as judge for a national business competition of “Indiapreneur – 2009”.</p>
	<p>CA Hrishikesh Sathe Senior Manager at Transactions Services Group of PwC, India</p> <p>Hrishikesh is part of PwC’s Transaction Services (“TS”) group. He is a Chartered Accountant and has completed his MBA from NMIMS, Mumbai.</p> <p>Over last 7 years, Hrishikesh has been involved in pre M&A due diligence across various sectors such as pharma, IT / ITES, auto components, telecom and industrial products. He has also been part of deals involving private equity funding / strategic acquisition of privately held small / medium businesses. He also has previous consulting experience with E&Y.</p>



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	<p>Mr. Amitabh Shrivastava CEO of CSIR-Tech, where he is spearheading the commercialization / capitalization of the Intellectual Property held with India's premier scientific and industrial research laboratories.</p> <p>Amitabh holds a Bachelor of Engineering degree (1986) from Victoria Jubilee Technical Institute, Mumbai. He has been CEO with IndiaGames, BrainVisa, and MoTech. As an angel investor, Amitabh has invested in over a dozen ventures with active role in the growth of the business. Amitabh is a member of Indian Angel Network (IAN), which is India's largest network of angel-stage investors.</p>
	<p>Mohit Garg Mohit Garg is the Co-Founder and CEO of MindTickle, a Pune based startup that is funded by Venture Capital firm, Accel Partners.</p> <p>Prior to co-founding MindTickle, Mohit worked as a Director in PwC's management consulting practice at New York. Mohit has deep product development experience and proven track record in Silicon Valley startups such as Aruba Networks and Iospan Wireless. He holds a MSEE degree from Stanford Univ. and MBA from ISB, Hyderabad. Mohit was awarded "Entrepreneur of the Year" by Startup Leadership Program (SLP) in 2012 at Mumbai, India.</p>
	<p>Dr. V. Premnath Founding Director - Venture Center and Head, NCL Innovations</p> <p>Dr. V. Premnath holds a B.Tech. from the Indian Institute of Technology - Bombay and a Ph.D. from the Massachusetts Institute of Technology, USA. He has also been a Chevening Technology Enterprise Fellow with the Centre for Scientific Enterprises, London Business School and Cambridge University, UK. He brings with him considerable experience in technology development and commercialization, working with start-up companies (in Cambridge-UK and India) and engaging with large corporations on research and consulting projects as project leader.</p>



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About Venture Center

Entrepreneurship Development Center (Venture Center) – a CSIR initiative – is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science & Technology's National Science & Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center's focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering. For more information, visit <http://www.venturecenter.co.in>

About Advantage Business Consulting

ADVANTAGE Business Consulting (ABC) is a financial and business consulting firm specializing in a broad array of services with a particular focus on start-ups and SME/emerging businesses.

ABC provides services in:

- Setting up ventures;
- Handling key management functions of finance, taxation, legal and general administration;
- Supporting the entire back end of start-up businesses.

The idea is to allow the promoters to focus on their core technical expertise, while the firm manages all back end operations. ABC takes up specific roles, as required, to assist during new venture set-up or as businesses scale up, or undergo transition.

For more information, visit <http://www.advantage-consulting.in>