

Meet the Investor Series: 23<sup>rd</sup> Talk

# Raising equity or Debt? – Dos and Don'ts

by

## Deepak Nanda

Chairman and Managing Director  
Knightsbridge Financial Services Pvt Ltd

On

**Saturday, 21 November 2015**

At **10:00 am** in the

Board Room, Venture Center

100 NCL Innovation Park

Dr. Homi Bhabha (Pashan) Road,

Pune – 411008

Register here

<http://vctalks.pandaform.com/pub/evzkmn/new>

\*Tea will be served at 9.45pm

## Deepak Nanda



Chairman and Managing Director  
Knightsbridge Financial Services Pvt Ltd

### About the speaker

Mr. Nanda has been a banker / investment banker since 1984 when he joined Citibank NA, working for them in India. He has worked with other foreign and local investment banks and has raised USD 6 billion of equity and debt and has closed joint venture deals, tie ups and mergers and acquisition deals. He has closed several private equity deals, IPOs, GDRs and FCCBs.

He now works with mid-sized corporate and SME units to help them raise equity and debt funding. He has worked with companies that were not doing well and helped turn them around as well as worked with their banks to give greater flexibility to promoters in handling their dues to bankers.

He is a qualified chartered accountant and has worked with PricewaterhouseCoopers in India and overseas for seven years initially in audit and subsequently in management consultancy.

### About the talk

Mr. Nanda will talk about raising equity and debt finance. Lessons and best practices to follow by the start ups while raising funds.

He will also provide tips and pointers to get better valuation for your company while negotiating for venture capital funds. Based on his extensive experience, he will highlight the key factors which should be brought forward/taken care of during discussion for fund raising.