

### FACT SHEET: Eklavya Services (Revised on 22<sup>nd</sup> April 2024)

#### FEATURES

- The program aims to support and nurture entrepreneurial science-based companies with advice and referrals, service offerings, access to resources, for networking and visibility.
- This service provides automatic enrollment into Associate Incubatee Program of Venture Center. An Associate Incubatee shall become a brand conveying a spirit of “Scientific Innovation” and a company that brings high ethical standards and has access to quality services, relevant resources and rich networks. Start-ups that are not resident in NCL Innovation Park will get an opportunity to use the associated brand value. (See details at [www.venturecenter.co.in/aip](http://www.venturecenter.co.in/aip))
- Services: Advisory Service, permission to use Associate Incubatee Logo (for start-ups that are not resident in NCL Innovation Park) , VC library membership, institutional membership of IPFACE.
- Discounts available on infrastructural support & scientific facilities.

#### TERMS & CONDITIONS

- Minimum: 6 months
- Payment:
  - Advance payment for 6 months at a time.
  - Automatic 6-month extension if not closed 1 month in advance.
  - Demand draft or local/ at-par cheque or direct deposit into the Venture Center’s bank account. Online bank transfer options available. Bank details available here- ([http://venturecenter.co.in/pdfs/Payment-Modes\\_EDC\\_Jan12.pdf](http://venturecenter.co.in/pdfs/Payment-Modes_EDC_Jan12.pdf))
- Does not entitle client to use name of NCL/Venture Center independent of their association as an Associate Incubatee of Venture Center . Client shall represent themselves only as Associate Incubatees of Venture Center.

## BENEFITS

Category	Service offering
Advise and referrals	<ul style="list-style-type: none"> <li>• Clients shall receive monthly 5 hours of advisory services free of cost.(Value: Rs 2500 for 5 hours)(See details of benefits at (<a href="http://www.venturecenter.co.in/advisory_services.php">http://www.venturecenter.co.in/advisory_services.php</a>))</li> <li>• Advise will be focused in following areas: <ul style="list-style-type: none"> <li>○ Fund raising</li> <li>○ Business planning</li> <li>○ Strategy &amp; company management</li> <li>○ Financial planning &amp; management</li> <li>○ IP &amp; technology commercialization</li> </ul> </li> <li>• Special focus: Referrals for bio-tech related issues</li> <li>• 20% discount on Venture Center's advisory services for over 5 hours</li> <li>• The Venture Center will make efforts to connect AIP members to any opportunities relating to events, funding, networking etc from time to time as the opportunities arise and come to the Venture Center's attention.</li> </ul>
Visibility and branding	<ul style="list-style-type: none"> <li>• Permission to use the above logo (Associate Incubatee – Venture Center). Permission to declare/ announce membership in the Associate Incubatee Program of Venture Center. Only for non- resident incubatees.</li> <li>• Listing on Venture Center's website (<a href="http://www.venturecenter.co.in/aip/members.php">http://www.venturecenter.co.in/aip/members.php</a> ) as an Associate Incubatee Program members</li> </ul>
Website development	<ul style="list-style-type: none"> <li>• Discounted services (Discount = 10%): Website development and maintenance (See details of services at <a href="http://www.venturecenter.co.in/service_offerings.php">http://www.venturecenter.co.in/service_offerings.php</a> )</li> </ul>
Infrastructural support	<ul style="list-style-type: none"> <li>• Discounted services (discount = 10%) : Meeting Room, Board Room, Training Room, E-ClassRoom, Cafeteria (See details of services at <a href="http://www.venturecenter.co.in/service_offerings.php">http://www.venturecenter.co.in/service_offerings.php</a> )</li> </ul>
Scientific facilities	<ul style="list-style-type: none"> <li>• Discounted services (discount = 10%) : Hot labs, Analytical services (See details of lab/scientific services at <a href="http://www.venturecenter.co.in/lab.php">http://www.venturecenter.co.in/lab.php</a> )</li> </ul>
Library and Information services	<ul style="list-style-type: none"> <li>• Institutional membership of Venture Center Library (Value: Rs 8000 per year) (See details of benefits at <a href="http://vcenterlibrary.org/membership.php">http://vcenterlibrary.org/membership.php</a> )</li> </ul>
IP related services	<ul style="list-style-type: none"> <li>• Institutional membership of IPFACE (Value: Rs 2000 per year) (See details of benefits at <a href="http://www.ipface.org/membership.php">http://www.ipface.org/membership.php</a> )</li> </ul>
RIFC services	<ul style="list-style-type: none"> <li>• Discounted services (discount =30%): Mentoring from regulatory experts, general advisory, planning regulatory pathway, standards interpretation, document preparation and review, risk management, clinical advice, clinical trial study plan (See details of RIFC services at <a href="http://rifc.venturecenter.co.in/services/">rifc.venturecenter.co.in/services/</a>)</li> </ul>
For bio-tech, bio-mass,	<ul style="list-style-type: none"> <li>• <b>Introductory offer valid for sign-ups until 30 Sept 2012! FREE for first 3 months</b></li> </ul>

<p>bio-engineering &amp; bio-med companies</p>	<p><b>on signing up. Courtesy: Membership supported by DBT-BIRAC.</b></p> <ul style="list-style-type: none"> <li>• Access to bio tech workshops &amp; training programmes at discounted incubatee rates.</li> <li>• Inclusion in BIO-PUNE network</li> <li>• Venture Center expertise and service offerings for Bio incubators are listed at <a href="http://www.bioincubator.venturecenter.co.in/">http://www.bioincubator.venturecenter.co.in/</a></li> </ul>
<p>For companies that are winners of various challenges under the schemes of Innovations for Defence Excellence (iDEX) , Ministry of Defence and have been formally accepted as an incubatee by the Venture Center under the iDEX framework of Partner Incubator.</p>	<p>100% discount for 12 months or the duration of the iDEX project, whichever comes earlier</p>

**PRICING:**

- Rs 9000 for 6 months.

**DISCOUNTS:**

- 100 % discount to companies that are winner of various challenges under the schemes of Innovations for Defence Excellence (iDEX) , Ministry of Defence and have been formally accepted as an incubatee by the Venture Center under the iDEX framework of Partner Incubator.