



# Introduction to Venture Center

September 2023



# **Venture Center**

**India's Leading Inventive Enterprises Incubator** 

About us

Venture Center is a section 8 non-profit incorporated as Entrepreneurship Development Center on 10 Jan 2007, hosted by CSIR-NCL and the first incubator in CSIR.

We are approved by NSTEDB and BIRAC (Govt of India).

Venture Center provides comprehensive support to promote early stage ideas, startups and entrepreneurs through its diverse and impactful ecosystem.

### **Accolades**





Best Incubator for Nurturing IP Award, 2022



No. 1 Bioincubator in BSI, 2021



National Entrepreneurship Awards, 2019



Asian (AABI) Incubator of the Year Award, 2018



ISGF Certificate of Merit for Smart Incubator 2018



National Award for Technology Business Incubator, 2015





# **Our Mission**

"To nucleate and nurture world-leading inventive ventures out of India that solve the globe's most pressing problems with science and technology-led interventions"

### **Focus Areas**

We focus on promoting inventive enterprises and spin-offs from R&D institutions. We are sector agnostic but our strengths lie in science based technologies.



- Healthcare
- Biotech
- Biomed
- Life sciences



- Energy
- Environment
- Sustainability
- WASH



- Engineering
- Electronics
- Manufacturing services
- Engineering services



- Agro
- Secondary agriculture
- Food
- Nutrition

# **Emerging Sectors in Pipeline**



Circular Economy



Digital/IT/ Sensors/ Electronic Wearables

Defence





Food Security

# **Key Enabling Initiatives**









Incubation Practice School Fellowships

Pre-incubation, Associate Incubation, Resident Incubation

Launchpads

Social Incubation, Bio-incubation, Lab2Mkt Program

**Databases** 

Lab2Mkt

Soft Landing Program

AIMPRIME program

**Student Clubs** 

BIG Grant, PRAYAS Grant, Seed Funding, Meet the investor

M-clinics, Venture Base Camp, Investment Readiness Program

# Path breaking technologies





City scale demo of organic waste conversion to BioCNG



CDSCO approved circulating tumor cell diagnostic solution



Dual powered hand cranked defibrillator





**US FDA Approved Spinal Implants** 



India's top process modeling and simulation experts



Making crops climate resilient using targeted physiology modulating biomolecules



Software platform for commercial drones



Disposable bioreactors for biopharma



CDSCO approved indigenous RT-PCR and antigen tests for COVID-19

# **NobleExchange Solutions**













"City Waste to City Bus" Resource Autonomy from City Waste

# **MyLab Discovery Solutions**















### **Tarana Wireless**









#### Wireless Home Broadband Venture Tarana Valued at \$1 Billion

- Company fully funded and could IPO as soon as 2023, CEO says
- Khosla Ventures and Prime Movers Lab led \$170 million round

By Thomas Seal 23 March 2022, 16:30 GMT+5:30



Tarana Wireless Inc.'s valuation has more than doubled to \$1 billion on the promise of technology that can beam broadband into homes with speeds that compete with fiber connections.





#### **Soft landing companies at Venture Center**













# Fact file \* As of July 2023



# Extensive experience working with startups 17 750+ 175+ 11 Years of experience Start-up teams in programs Resident incubatees Spinoff companies



Highly engaged community			
>50K	60+	9	
Sq. ft	Team size	Resource Centers	

# Special strengths IP Facilitation & Tech Transfer Regulatory Facilitation Advanced Prototyping Analytical Facilities

# **Impact** \* Data for current resident& associate incubatees of each FY



Entrepreneur inclusiveness and quality	27%	Women Founders
	19%	Women Enterprises
	85%	Founders with higher degrees

Economic Impact

~698Cr

Risk capital mobilized in past 8 yrs ~1711 Cr

Revenue generated in last 8 yrs

High touch mentoring to S&T focused early stage startups **85**%
Startups still active

90%+

Startups at concept,
PoC or prototype.

*75%+* 

Startups with inventive products

>140

Unique families of patents filed

Venture Center provides comprehensive support to promote early stage ideas, startups and entrepreneurs through its diverse and impactful ecosystem.

# **A Complete Ecosystem**













**Infra Facilities** 

**Funding** 

Mentoring

Information

Plug and play labs

Dedicated Labs, Offices, Discussion & event rooms. Fellowships, PoC and Prototyping grants , Seed funds, CSR







**Hotlabs** 











#### **Partnerships**

- Design & Prototyping,
- Trial Manufacturing,
- Finance, Legal, HR

#### **Prototyping**





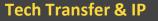






#### Regulatory











**National Programs** 









Regional Bio-Innovation Center

# **Example: Ecosystem for MedTech**



#### A whole suite of facilities or medtech product development at Venture Center campus

Proof Of concept

**Prototyping** 

Trial Manufacturing

Sterilization and Packaging

**Testing and Regulatory** 















**Creating a Continuous Ecosystem for MedTech** 

# For early stage entrepreneurs



#### **Preparation**

- ✓ Talks: Info, Inspiration
- ✓ City Camps
- ✓ Playbook
- ✓ Databases
- ✓ Student clubs
- ✓ Training, Startup 101
- ✓ Library
- ✓ Immersion Fellowships

#### Launch

- ✓ EIR fellowships
- ✓ Lab2Mkt
- ✓ Match Makers (with Founders, Funds)
- ✓ Ignition Program,
  Pre-incubation
- ✓ Pre-POC funding support
- ✓ Launch Pad
- ✓ Peer-to-Peer networks

# Develop, validate, protect

- ✓ Resident incubation
- ✓ POC/ prototyping grants
- ✓ Proto Alpha Accelerator
- ✓ Scientific and prototyping support
- ✓ Analytical support
- ✓ IP and tech transfer support

#### **Market entry**

- ✓ Clinics
- ✓ Venture Base Camps
- ✓ Seed funding
- ✓ Deployment/ demonstration grants
- ✓ Regulatory facilitation
- ✓ MedTech Clean Room; CBA
- ✓ India Exploration Program

- Scaling
  - Investor Readiness
    Program
  - Meet the Investor series
  - Going Global
    Program
  - Match Makers (with Corporates)
  - Mfrg Facility
    Transition Program
  - ✓ Soft Landing Program

# **Incubatee Snapshot**







Clean / Green/ Enviro/ Energy

У

14% Agro

Agro & Industrial Bio

8% Others

#### **Biomed Devices / Implants**



#### Diagnostics



**Enviro / Sustainability** 



Engineering



Agro



Bio-IT & IBT



Bio-pharma



#### **Ecosystem Partners**



# **Spin-outs from National Labs**

















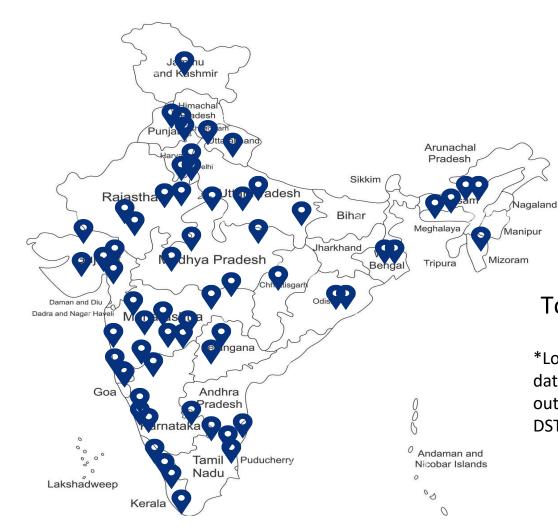












## **Our Reach**

# Touching **22**states

\*Locations of mentees and city camps based on data as of Dec 2022 for various mentoring & outreach programs including those supported by DST, BIRAC, AIM etc

# The Board of Directors (BOD)





AK Lele



HK Mittal Ex-NSTEDB, Gol



AT Kusre

IIT-B; ex-ICICI



Srikant Sastri
TiE-Delhi; IAN; Entrepreneur



Satya Dash

BITS; ex-PATH; ex-BIRAC



V Premnath

csir-ncl



Rajan Srikanth

Co-President, Keiretsu Forum Chennai &
Singapore;
Chairman and MD, SmartKapital



Sanjay Kanvinde

Angel Investor and Founder, Lavni
Ventures; Ex- Schlumberger



Vilas Sinkar Ex-Vice President R&D Unilever

### **Key Founder & Mentor: Premnath V, PhD**





Premnath V, PhD

Founding Director, Venture Center Head, NCL Innovations, CSIR-NCL Chief Scientist, CSIR-NCL

#### **Education & training**

- PhD (MIT, USA)
- B Tech (IIT-Bombay)
- Chevening Technology Enterprise Scholar in UK (Centre for Scientific Enterprises Ltd, LBS and UCL, London; Worked with Academic Spinoff at Cambridge)

#### Invention, technology development & commercialization

- Materials for total joint replacements (Zimmer: More than 1 million hips implanted)
- Cranio-maxillo-facial porous polyethylene implants (Biopore: Several thousand implanted)

#### **Innovation management & leadership; Startup mentor**

- Founding Director, Venture Center (Inventive enterprises incubator)
- Founder HOD, NCL Innovations Resource Center at CSIR-NCL
- Ex-Head, IP Group, CSIR-NCL
- First Director, CSIR-Tech Pvt Ltd (Tech commercialization company for CSIR)

#### Scientific entrepreneurship

- Cofounder & Member of the Board, Serigen (Silk fibroin based tissue engineering)
- Cofounder, Orthocrafts (Synthetic biodegradable implants)

#### Non-profit management experience

- Founding Team/ Coordinator, Asha for Education Chapters in Boston and Pune; Engaged with several non-profits working with basic education of underprivileged children.
- Founder Director, Venture Center (a Section 8 company)

#### Committees

- Government: DBT, BIRAC, DST, NSTEDB, TIFAC, IUSSTF, DSIR, AGNii, GSBTM....
- Institutions: CSIR, DST-ARCI, DBT-THSTI/RCB, SPPU, BAMU, ....
- Associations: ABLE, IDMA, IPUA, FICCI, CII, PIC, ....

# **Supporting Partners**



#### Foundational and Agency Partners



























# **Supporting Partners**



#### **CSR Partners**







































# **Facility Images**















# **Facility Images**















# Thank you!

#### **Contact information:**

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#### Connect on social media:













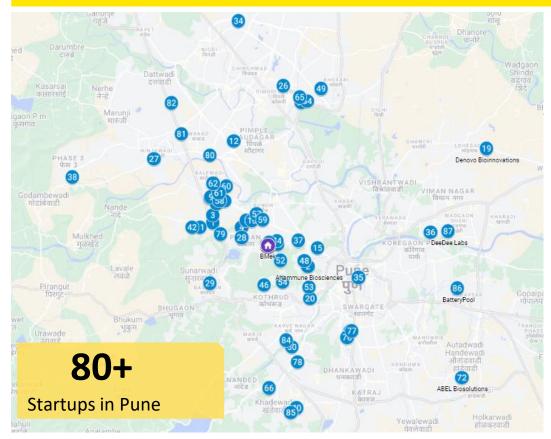






# **Back-up Slides.**

#### **Venture Center Startups in Pune's Ecosystem.**



\*Locations of startups associated with Venture Center through various programs as of Jan 2023 including those supported by DST, BIRAC, AIM etc

- PadCare
- Ahammune Biosciences
- Nayam Innovations
- SynThera Biomedical
- Mylab Discovery Solutions
- 6 Gram Oorja Solutions
- AbGenics Lifesciences
- Virtual Sense Global Techno
- FlytBase Labs
- Shantani Proteome Analytic
- Noble Exchange Environmer
- Accensible Solutions
- 🔞 ZeroPlast Labs
- 13 Annweshan SciTech
- Baheti & Somani
- Barefeet Analytics
- BMek
- ① CyGenica
- Denovo Bioinnovations
- 🚳 Desh Design (OPC)
- 21 Exocan Healthcare Technolo
- FastSense Diagnostics
- 6 Fluorogent Analytics

- 8 Fluorogent Analytics
- G2B BIOLOGICS
- GenPep Pharmaceuticals
- Gingigraft
- Go Vidyouth
- GPC Lifesciences
- Gyrodrive Machineries
- Heelium Sports
- Melios IOT
- Melium Consulting
- 33 Hydrovert Energy
- Innovation Biologicals
- Intignus Biotech
- Invictin Technologies
- IPUA Technical Center
- JyoSH AI Solutions
- Kozhnosys
- MediAsha Technologies
- Moble Exchange Environment
- Proximal Soilsens
- PURITY Agro Products
- ------
- Purple Matter
- Sarvosadhi Biotech
- Seagull BioSolutions

- 40 SH forHealth Solutions
- Shapecrunch
- SNRASSYSTEMS
- Solitarius Biologicals
- 3 Spot Healthcare Solutions
- 52 Tarana Wireless India
- Trisim technologies
- 🚯 Utopic Tech
- Vidcare Innovations
- 66 Wissenkraft Labs
- Pratiti Technologies
- Xgro Technologies
- 69 Embryyo Technologies
- Afferent Wearable Technology
- On Prayasta 3D Inventions
- 🙆 Periwinkle Technologies
- Avieum Life Sciences
- MBCOLS SCIENCES
- Genrich Membranes
- 🚳 BioPrime AgriSolutions
- Prognostics In-Med
- 68 Sys3E Technologies
- 🚳 VIVIRA Process Technologies
- Fuma Labs

# Reach via key programs



IMPACT MAP OF BENEFICIARIES



AIM PRIME
The Cohort
Represents 22
different cities
across 7 Sates

Spreading our impact all over India through our various programs!

BIRAC Regional Bio-innovation Center (BRBC)



Biotechnology Ignition Grant (BIG)



EIR Locations of Program Execution Partners