

# Startup Launch Acceleration Program

## Hands-on Workshop on Prototyping Skills

**Tuesday | 3 Dec 2024 | Time: 0930 – 1300**

### Speaker 1



**Anjan Kumar**

Lead - Product Design  
& Prototyping in  
Venture Center

### Speaker 2



**Adarsh Lodhi**

Senior Engineer –  
Product Design and  
Prototype

### Speaker 3



**Himanshu Kunjum**

Associate Protoshop  
in Venture Center

### What to expect:

- Learn different manufacturing methods for rapid prototyping
- Learn different 3D modeling and Simulation software's for quick designing and simulation of the prototype
- Learn concepts and basic operation of additive and subtractive manufacturing equipment
- Learn simple power tools & its operations

**Registration Fees: Rs 500/-**

**REGISTER NOW!**



**In-person at Venture Center**

### For Whom:

Budding / aspiring entrepreneurs (Researchers, students, engineers, clinicians etc)  
& Early stage inventive enterprises and science-based startups

# Startup Launch Acceleration Program

## Value Proposition and Business Model Canvas

Tuesday | 3 Dec 2024 | Time: 1400 – 1730

Speaker



**Sundara Nagarajan**

Managing Director of  
Innovation Scaleup  
Advisors

Speaker



**Premnath V**

Director - Venture  
Center

### What to expect:

- Understand how to design and articulate the value proposition
- Understand the elements of a business model
- Practice using the Value Proposition Canvas & Business Model Canvas for your startup idea

### For Whom:

Budding / aspiring entrepreneurs

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**REGISTER  
NOW!**



 Hybrid Mode (Online via



# Startup Launch Acceleration Program

## Financial Simulation of a Startup

Thursday | 5 Dec 2024 | Time: 0930 – 1300

Speaker



**Shruti Devasthali**

Head for Equity and  
Grant Portfolio at  
Venture Center

Speaker



**Premnath V**

Director - Venture  
Center

### What to expect:

- Get a basics and importance of doing financial simulations for your startup
- Understand how to do a financial simulation for your startup via hands-on exercises

### For Whom:

Budding / aspiring entrepreneurs

Registration Fees: Rs 500/-



 Hybrid Mode (Online via

# Startup Launch Acceleration Program

## Crucial Conversations, Negotiations & Handling Disputes

Thursday | 5 Dec 2024 | Time: 1400 – 1730

Speaker



**Protima Sharma**  
PeopleWiz consulting

### What to expect:

- Understand how to conduct crucial conversation and negotiations via examples and case studies
- Get pointers on how to handle disputes via examples and case studies

**Registration Fees: Rs 500/-**



### For Whom:

Budding / aspiring entrepreneurs (Researchers, students, engineers, clinicians etc) & Early stage inventive enterprises and science-based startups

# Startup Launch Acceleration Program

## Technology De-risking and Validation for Early-Stage Ventures

Friday | 6 Dec 2024 | Time: 0930 – 1530

Speaker



**Dr. Hiran Vedam**

Co-Founder of  
Ashwatta, India

Speaker



**Premnath V**

Director - Venture  
Center

### What to expect:

- Identify the risks to gain the rewards in your startup journey
- Strategy planning for de-risking technology based ventures

### For Whom:

Budding / aspiring entrepreneurs

Registration Fees: Rs 500/-



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# Startup Launch Acceleration Program

## High Impact Presentations for Innovators and Entrepreneurs

Monday | 9 Dec 2024 | Time: 0930 – 1300

Speaker



**Kapil Dhatingan**  
Facilitator, Consultant  
& Executive Coach

### What to expect:

- Understand how to modulate product-related communications as per the audience
- Understand the various techniques of practicing and performing
- Understand about making eye contact, body language, gestures, tone and pace
- Practise on making presentations via hands-on activity

Registration Fees: Rs 500/-

For Whom:



Budding / aspiring entrepreneurs (Researchers, students, engineers, clinicians etc) & Early stage inventive enterprises and science-based startups



Hybrid Mode (Online via Zoom & In-person at Venture Center)

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Registration & Payment: Vineet Joshi | [vineet.joshi@venturecenter.co.in](mailto:vineet.joshi@venturecenter.co.in) | +91-9156465141

# Startup Launch Acceleration Program

## Elevator Pitch and Pitching to Investors

Tuesday | 10 Dec 2024 | Time: 1130– 1530

Speaker



**Soma  
Chattopadhyay**

Head Incubation &  
Mentoring

### What to expect:

- Understand how to build a storyline for your business
- How to build the “First deck” to connect with your stakeholders
- Illustrative topics to cover in your pitch deck for investors
- Know about key elements of an elevator pitch
- Build your own elevator pitch
- Learn a new style of presentation- ‘Pecha-Kucha’

**Registration Fees: Rs 500/-**

### For Whom:

Budding / aspiring entrepreneurs (Researchers, students, engineers, clinicians etc) & Early stage inventive enterprises and science-based





# Startup Launch Acceleration Program

## Planning the Regulatory Pathway for Medical Devices & Diagnostics

Wednesday | 11 Dec 2024 | Time: 0930 – 1300

Speaker



**Chetna Dharmavat**

Assistant Manager-  
Regulatory Services,  
Venture Center

Speaker



**Akash Dhade**

Associate Manager-  
Regulatory Services,  
Venture Center

### For Whom:

Budding / aspiring entrepreneurs (Researchers, students, engineers, clinicians etc) & Early stage inventive enterprises and science-based startups

### What to expect:

- Understanding of USFDA and Indian Regulations to identify the most appropriate regulatory pathway for the medical devices
- Understanding the documentation requirements as per the applicable regulations
- Understanding the ISO 13485 (Quality Management System standard) compliance requirements for medical device manufacturers

**Registration Fees: Rs 500/-**

**REGISTER  
NOW!**



 **Hybrid Mode (Online via**



# Startup Launch Acceleration Program

## Writing Winning Grant Proposals

Thursday | 12 Dec 2024 | Time: 0930 – 1300

Speaker



**Manish Gore**

Associate Manager -  
Incubation and  
Regulatory Services,  
Venture Center

Speaker



**Smita Kale**

Advisor for Bio-  
incubation at Venture  
Center

### What to expect:

- Understand how to convey your storyline in a precise and impactful manner
- Get equipped with the skill to write a good grant proposal by understanding the key pointers

### For Whom:

Budding / aspiring entrepreneurs

Registration Fees: Rs 500/-



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